

# Interested Party Communications

Chris Muir  
GITA

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# Interested Party Communications

- ◆ TEGC Requested
- ◆ Three Subjects:
  - Service Delivery Models
  - Migration Strategies
  - Cost Saving Measures
- ◆ Due Date was July 16<sup>th</sup>

# Interested Party Communications

- ◆ Location of Communications:
  - [www.gita.state.az.us](http://www.gita.state.az.us)
  - Click on “Telecommunications Executive Governance Committee”
  - Click on “Submissions” Link

# General Statistics

- ◆ 25—Interested Parties
- ◆ 17—Service Delivery Models
- ◆ 18—Migration Strategies
- ◆ 16—Cost Saving Measures

# Service Delivery Models

## ◆ Themes:

- Leverage Existing Assets
- Maintain Statewide Contracts
- Outsourcer:
  - Buys from State Contracts
  - Manages State Contracts
  - Manages Assets
  - Provides Services
  - Not a “Carrier”
- Exit Strategies
  - Retain Asset Ownership
  - Maintain Statewide Contracts



# Migration Strategies

- ◆ Themes:
  - Phased Approach
  - Pilot and Build Out
  - Based on Business Requirements

# Cost Saving Measures

## ◆ Themes:

- Gain Sharing
- Flat Rates
- Reduce Redundancy
- Reduce Over Trunking, Unused Circuits, Unused PBX Ports, etc.
- Reduce Billing Mistakes
- Economies of Scale
- Convergence:
  - Eliminate Redundant Networks
  - Reduce MAC Charges
  - Reduce Long-Distance (Toll Bypass)

# Next Steps

- ◆ Apply to Roadmap and RFP



# Questions?

Thank You

Chris Muir  
602-364-4779  
[cmuir@gita.state.az.us](mailto:cmuir@gita.state.az.us)